



# Monitoring and Measuring the Impact of Structural Reforms: Italy's experience

Lorenzo Codogno, Italian Ministry of Economy and Finance
Workshop on Structural Reforms organised by the EU Commission, IMF, ECB
and the Portuguese Government, Lisbon, January 20, 2012

MINISTERO DELL'ECONOMIA E DELLE FINANZE

### **LIME at work**

- Used available database developed by the Lisbon Methodology WG (LIME).
- Analysed Italy's performance against EU15 countries in a simple framework (although, of course, there are caveats).
- Linked GDP growth components to structural indicators on policy areas of reform through a mapping exercise.
- Compared results with policy objectives and recommendations.





# **Lisbon Assessment Framework (LAF)**

Deline areas Assurante segue for IT	17	-	PT		
Policy areas Aggregate scores for IT	Level	Change	Level	Change	
Labour Market					
Active labour market policy area	-3	7	1	-8	
Making work pay: interplay of tax and benefits system	4	3	-6	-6	
Labour taxation to stimulate labour demand	-6	-8	4	-6	
Job protection and labour market segmentation / dualisation	-1	5	-5	2	
Policies increasing working time	2	-8	4	8	
Specific labour supply measures for women	-2	0	1	-5	
Specific labour supply measures for older worker	-4	3	-2	-5	
Wage bargaining and wage setting policies	-10	6	11	3	
Immigration and integration policies	6	-12	1	-14	
Labour market mismatch and mobility	11	11	9	1	
Product and Capital market					
Competition policy framework	1	-2	6	-0	
Sector specific regulation (telecom, energy)	1	3	-6	-1	
Business environment - Regulatory barriers to entrepreneurs	-11	-1	-0	9	
Business Dynamics - Start-up conditions	-4	-5	-1	11	
Financial markets and access to finance	-	-	-	-	
Market integration - Openness to trade and investment	-4	2	0	1	
Innovation and knowledge					
R&D and innovation	-7	7	-11	18	
ІСТ	-7	-6	2	-4	
Education and life-long learning	-2	0	-10	14	





### Lisbon Assessment Framework (LAF) (cont'd)

- Italy's and Portugal's position in level are below the European average, but there are improvements in terms of changes.
- Labour market: positive signs of improvement in wage bargaining, protection and labour market segmentation/dualisation, making work-pay, ALMPs, older workers' labour supply, and labour market mismatch. PT performs worse than IT.
- Labour market: negative performance for policies aiming at increasing working time, immigration and integration, policies for taxation aimed at encouraging labour demand. PT performs in line with IT except for policies increasing working time.





# Lisbon Assessment Framework (LAF) (cont'd)

- Product markets: broadly in line with the European average, with some weaknesses in policies to promote competition and a favourable business environment (barriers to entrepreneurship, start-ups). Some progress in sector specific regulation and in market integration. PT shows a relevant improvement for business environment and a slight deterioration for sector specific regulation.
- R&D, innovation and human capital: improvement in R&D, worsening in ICT with a persistent gap with respect to EU15. Education and life-long learning still in line with the benchmark. The same situation is in PT.





# **Growth accounting**

Relative performance of GDP components vis-à-vis the EU-15 - 2009

	IT		F	PT
	Level	Growth	Level	Growth
Demographic components	-6	-2	-8	-2
Fertility / Native Population	-10	-6	-13	-1
Share of foreign population / Net Migration	-4	6	-16	-3
Share of Working age Population	-5	-11	7	-1
Labour market components	4	7	29	-13
Youth Participation	-15	-21	-7	-9
25-54 Male Participation	-17	3	-1	16
25-54 Female Participation	-21	7	8	7
55-64 Participation	-14	5	3	-16
Unemployment Rate	4	14	-2	-16
Average Hours Worked	11	-6	22	17
Labour productivity components	-8	-19	-30	-1
Capital Deepening	-4	-8	-30	14
Total Factor Productivity	-4	-17	-30	-11
Initial education of labour (Labour quality)	-18	0	-30	15
GDP per capita (level) / GDP (growth)	-8	-13	-29	-8

Source: European Commission, LAF Database





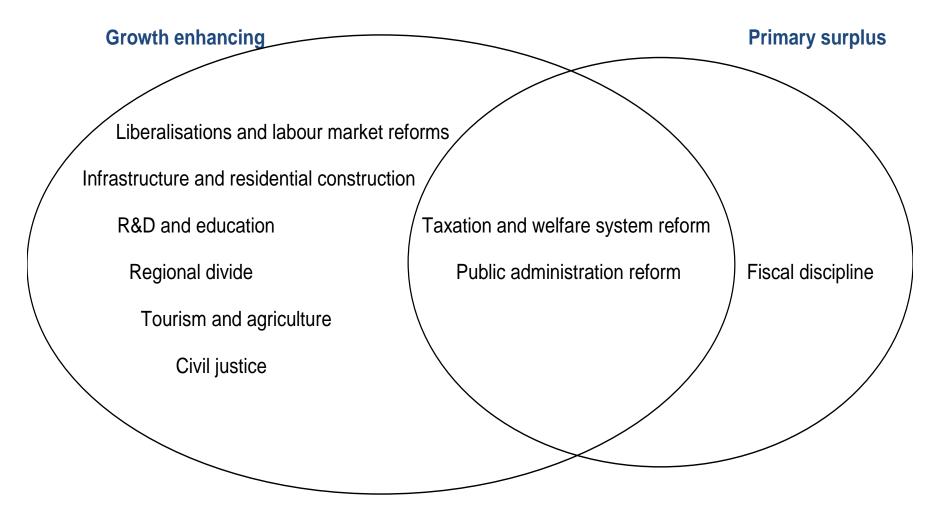
### **Growth accounting (cont'd)**

- In 2001-09, IT and PT GDP growth were on average below EU15. PT shows a bigger gap than Italy.
- Low productivity in IT is largely due to low TFP growth and, to a lesser extent, to a small contribution by capital deepening and labour quality (measured by the initial level of education of the workforce). This might incorporate also certain structural aspects due to specialisation in MLT products. In PT TFP is worse in terms of levels but with better dynamics.
- Young people's participation rate growth is weak both in IT and in PT, while average hours worked performs better in PT.





### A strategy for growth and fiscal consolidation: NRP priorities







### **2011 National Reform Programme**

- Large number of actions to address the key policy issues identified by the European Commission in the Annual Growth Survey.
- Actions aiming at achieving the national targets of the Europe 2020 strategy.
- Actions to overcome bottlenecks that are an impediment to GDP growth.
- Measures consistent with the coordination of economic policies resulting from Euro Plus Pact.





# **Evaluation of macroeconomic impact of reforms**

- Quantitative assessment of the macroeconomic impact of reforms for a number of areas of intervention.
- Evaluating (gross and net) gains from reforms in terms of output, employment, consumption and investment growth using both the QUEST III model with endogenous growth calibrated for Italy and the ITEM model.
- Specific shocks for measures aggregated into policy areas, in order to gauge the effects on macro aggregates. Size of the shocks and multipliers are in line with similar simulation exercises performed by the European Commission.





# ITEM and QUEST shared multipliers

#### Multiplier of GDP: simulations performed with the ITEM model

	2015	2020	2030	Size	Weight
Reduction of unit labour cost	0,3	0,6	0,6	1%	0,5
Reform in the pension system	0,1	0,5	0,5	1% GDP	1
Increase of transfers to production	0,7	0,5	0,7	<b>1% GDP</b>	0,1
Increase of tax base of social security contributions	0,1	0,5	0,4	1% Employees	1
Reduction of wage mark-up	0,4	0,4	0,5	1%	0,5
Increase of productivity of public administration	0,1	0,1	0,1	1%	1
Increase of investment subsidies	0,3	0,1	0,3	<b>1% GDP</b>	0,1

#### Multiplier of GDP: simulations performed with the QUEST model

	2015	2020	2030	Size	Weight
Reduction of wage mark-up	0,3	0,3	0,4	1%	0,5
Increase of labour productivity	0,4	0,7	0,8	1%	0,5
Removal of barriers to entry	0,2	0,2	0,2	1%	1
Reduction of administrative burden	0,4	0,5	0,5	10%	1
Tax credit for researchers	0,1	0,2	0,3	0,1% GDP	2
Reduction cost for intangible assets	1	0,2	0,5	50 pb	1





# IMPACT OF THE MEASURES OF NRP BY AREAS OF INTERVENTION (percentage deviations from the baseline scenario)

1, 2, 3,		Carrings in nancian	<u> </u>				
1, 2, 3,		Savings in pension expenditure,	Change in requirements for access to pensions,	GDP	0.6	1.2	1.6
	1, 2, 3, 4, 5, 6, Employment and	measures on wage bargaining,	reduction of wage mark- up, increase of labour	Consumption expenditure	0.4	0.7	1.4
7,8,9, pensions 10	development of productivity, policies	productivity, increase of transfers to firms, extension of social	Gross capital formation	0.3	0.3	2.1	
		to increase employment	security contribution tax base, reduction of ULC	Employment	1.1	1.5	1.8
		Competition and the opening of markets,		GDP	0.8	1.0	1.0
impro 18, 19, Product market, 21, 31, competition and 32, 34, administrative 39, 41 efficiency contri admin efficie	improvement in the entrepreneurial	Removal of barriers to entry, reduction of goods	Consumption expenditure	0.5	0.6	0.7	
	environment, reduction of social security	mark-up, increase of productivity of public administration, reduction	Gross capital formation	0.4	1.1	1.1	
	contributions, administrative efficiency and simplification	of ULC, reduction of administrative burden	Employment	0.0	0.2	0.3	
47, 48, 49, 50, Innovation and incentiv 51, 52, human capital researc 53, 54, of inves	Improvement of human capital, tax incentives to		GDP	0.1	0.2	0.4	
		Tax credit for researchers and reduction of cost for	Consumption expenditure	0.3	0.4	0.4	
	research, stimulation of investments in	intangible assets	Gross capital formation	-0.1	0.0	0.1	
71		R&D		Employment	0.1	0.1	0.1
		Strategic projects and interventions to siness support promote production and research activities	Reduction of cost for	GDP	0.1	0.2	0.2
63, 64, 65, 66, 76, 78, Busin 79, 80, 81, 82	Business support		intangible assets, reduction of	Consumption expenditure	0.0	0.0	0.1
			administrative burden, increase of investment subsidies	Gross capital formation	0.6	0.7	0.7
			subsidies	Employment	0.0	0.0	0.0

(\*) The numbers reported in column ID match the numbers of the measures in the grid included in the Appendix.





### **Sequencing of reforms**

- Liberalisation effort in several sectors: retail, professional services, banking, public services, pharmacies, etc. More power to the Competition Authority.
- First reforms in product market, then in the labour market.
- Product market: retail (oil, pharmacies), energy, financial intermediaries, postal services, local public utilities, infrastructure, transport services taxi licensing and again professional services.
- Labour market: exit flexibility, a single contract, social, a generalised social safety net.





### Why this sequencing?

- Weakened workers are less in favour of heavily regulated goods and services markets.
- Italy has budgetary problems, so budget-neutral reforms should be preferred in the first stage. By contrast, labour market measures will inevitably imply some more spending.
- Liberalising regulated sectors reduce the size of total rents distributed through the bargaining power to employers and workers.
- Trade unions and employers want deep, time consuming, social dialogue: partly inevitable, partly avoidable.





### Why several sectors at the same time?

- The benefits from the combined effect of a simultaneous reform of several sectors are greater than the sum of the benefits from each individual sector.
- Partial equilibrium effect would imply resistances to reforms if the deregulated part of the economy is small.
- Affected employers and employees do not perceive themselves as unjustly persecuted.
- Asymmetric information and not economic concerns pose tradeoff problems which usually imply moving from one regulation to another.





### **Impact of reforms**

- Alternative reform scenarios: exploring the potential impact of reforms on macroeconomic performance by simulation.
- Three wide policy areas of intervention: innovation and knowledge, internal market and labour market.
- Implications of the economic reforms: simultaneous changes to policy variables are studies to explore the interlinkages and the synergies between different policy areas.
- QUEST IIII with R&D. The model, calibrated to quarterly data, features eight types of economic agents. Adjustment costs on nominal and real variables.





- To quantify the effects of structural reforms in the three policy areas of interventions we build four reform scenarios:
  - (A) A moderate reform ex-ante budget-neutral scenario.
  - (B) A moderate reform scenario.
  - (C) A substantial reform ex-ante-budget-neutral scenario.
  - (D) A substantial reform scenario.

Reforms in each area are first simulated separately and then simultaneously.





		Scenario A		Scenario B		Scenario C		Scen	ario D
	Degree of gradualism	5 yeras	10 years	5 yeras	10 years	5 yeras	10 years	5 yeras	10 years
	Knowledge and innovation	0.19	0.17	0.65	0.65	0.40	0.35	1.16	1.18
	Internal market	1.31	1.18	1.31	1.18	3.30	2.97	3.30	2.97
Income	Labour market	2.21	1.92	2.21	1.92	3.85	3.37	3.85	3.37
	Sum of the effects	3.71	3.27	4.17	3.75	7.55	6.69	8.31	7.52
	Simultaneous implementation	3.74	3.29	4.46	4.00	7.63	6.74	8.54	7.69
	Knowledge and innovation	0.53	0.51	0.75	0.79	1.06	1.02	1.47	1.56
	Internal market	1.99	1.82	1.99	1.82	7.34	6.86	7.34	6.86
Investments	Labour market	1.33	0.99	1.33	0.99	2.32	1.76	2.32	1.76
	Sum of the effects	3.85	3.32	4.07	3.60	10.72	9.64	11.13	10.18
	Simultaneous implementation	3.89	3.34	4.24	3.70	10.88	9.72	11.31	10.28
	Knowledge and innovation	0.03	0.01	0.06	0.08	0.11	0.07	-0.03	0.02
	Internal market	0.78	0.68	0.78	0.68	1.10	0.88	1.10	0.88
Consumption	Labour market	1.64	1.44	1.64	1.44	2.85	2.51	2.85	2.51
	Sum of the effects	2.45	2.13	2.48	2.20	4.06	3.48	3.92	3.41
	Simultaneous implementation	2.44	2.13	2.73	2.43	3.97	3.38	4.03	3.51
Consumption	Knowledge and innovation	0.00	0.00	0.31	0.32	0.00	0.00	0.62	0.63
	Internal market	-0.08	-0.06	-0.08	-0.06	-0.09	-0.06	-0.09	-0.06
	Labour market	2.88	2.60	2.88	2.60	4.95	4.51	4.95	4.51
	Sum of the effects	2.80	2.54	3.11	2.86	4.86	4.45	5.48	5.08
	Simultaneous implementation	2.82	2.55	3.45	3.17	4.91	4.49	5.49	5.09
	Knowledge and innovation	0.19	0.16	0.24	0.22	0.42	0.37	0.24	0.23
	Internal market	0.67	0.75	0.87	0.75	2.30	1.99	2.30	1.99
Real wage	Labour market	-1.26	-1.22	-1.26	-1.22	-2.08	-2.07	-2.08	-2.07
	Sum of the effects	-0.20	-0.31	-0.15	-0.25	0.64	0.29	0.46	0.15
	Simultaneous implementation	-0.22	-0.32	-0.28	-0.38	0.56	0.23	0.72	0.40





- Structural reforms could help to boost income with respect to the initial steady state.
- The major contribution from labour market reforms boosting income up in scenario D through a higher employment rate.
- The measures aimed at promoting the internal market induce an increase in income.
- The reforms in the policy area of **knowledge and innovation** have modest impact since they materialise in the very long run.
- Internal market policies seem to play an important role in explaining the increase in investments on tangible capital.





- Aggregate consumption would increase, especially for liquidity constrained households.
- Employment is strongly and positively affected by all the labour market interventions.
- Wage moderation determines an alignment of wages to productivity trends; fiscal reforms aimed at narrowing the labour tax wedge reduce fiscal distortions.



